



News Release
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Eli Lilly and Company wins United Way Summit Awards

-- America's Largest Charity Awards Prestigious Honors to Eli Lilly and Company for Exemplary Philanthropy and Community Investment--

BALTIMORE (May 15, 2008) – At the 2008 United Way Community Leaders Conference today, [United Way of America](#) presented [Eli Lilly and Company](#) with three [Summit Awards](#) in Corporate Philanthropy, Community Investment and Community Impact – to recognize the company's outstanding commitment to United Way and communities across the country.

“Eli Lilly and Company's focus on health and human services and commitment to communities strongly supports the work of United Way's mission,” said United Way of America President and CEO Brian A. Gallagher. “Lilly is a valued national partner and model of corporate social responsibility in action.”

In 2007, Lilly gave \$315 million in cash, products and other in-kind donations to charitable causes, representing more than six percent of the company's adjusted income before taxes. Lilly and its employees gave \$11 million through their United Way campaign, the largest contribution to United Way of Central Indiana in 2007. Because United Way's priorities align with the company's mission, the Eli Lilly and Company Foundation allocates approximately 20 percent of its philanthropic giving to United Way through dollar-for-dollar matches on employee and retiree campaign giving.

In addition to the 200 Lilly employees who serve on the Lilly United Way campaign, many – including Lilly's entire senior leadership team – also participate on United Way and other non-profit boards and volunteer for several community activities, including United Way Day of Caring activities. For example, one of Lilly's goals is to improve K-12 education and educational

opportunities, so they partnered with United Way to lead the charge in recruiting volunteer reading tutors and providing strategic marketing for ReadUP, a city-wide effort to assist struggling fourth graders in Central Indiana. More than 365 Lilly employees volunteer as tutors. The company's volunteer efforts are worldwide. In fact, today more than 9,000 employees representing 47 global affiliates are participating in Lilly's first Global Day of Service.

Additionally, Lilly encourages skills-based volunteerism to United Way, with employees serving on agency review committees and diversity and youth committees, as well as by providing loaned executives to United Way. The company also provides employees with opportunities to give back throughout the year, with Lilly employees donating 7,000 back-to-school supplies for needy children and 1,500 bags of clothing for low-income families. On the healthcare front, Lilly is fighting multidrug-resistant tuberculosis globally with \$135 million invested to combat the disease and research a cure, as well as donating over \$240 million in medicines in 2007 for U.S. patient assistance programs and international humanitarian causes.

"Lilly is proud to receive these awards from United Way of America. Our commitment to the community dates all the way back to our founder, Colonel Eli Lilly," said John Lechleiter, Chief Executive Officer, Eli Lilly and Company. "We view it as our responsibility to have a positive impact in our communities – as an employer, corporate citizen and community partner. It's a responsibility our employees have embraced and championed. These awards affirm that Lilly and our employees are making a significant difference by helping United Way provide real answers to the most pressing needs in our community."

As part of the 2008 Spirit of America[®] Awards, now in their 21st year, the Summit Awards recognize [United Way National Corporate Leader](#) (NCL) companies that exhibit exceptional performance in:

- **Corporate Philanthropy** – strategic corporate philanthropy through overall corporate contributions including financial giving, expertise and in-kind gifts.
- **Community Investment** – exceptional involvement from senior management and employees in voluntarily giving to local communities through the workplace campaign and leadership giving.
- **Community Volunteerism** – outstanding companywide culture and demonstrated commitment to actively improve communities by mobilizing employees to volunteer.
- **Community Impact** – strategic partnership with United Way to create measurable, sustainable progress to improve lives and strengthen communities.

The Spirit of America program is open to any United Way National Corporate Leader (NCL), leading national and global corporations that partner with United Way to deliver positive results within their communities.

For more information on Spirit of America, NCL and how corporations can get involved in their communities with United Way, please log on to <http://national.unitedway.org/ncl/>, or contact Amanda Ponzar, Communications Director, at Amanda.ponzar@uwa.unitedway.org.

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About United Way

United Way is a national network of nearly 1,300 local organizations that advance the common good, creating opportunities for a better life for all by focusing on the three key building blocks of education, income and health. United Way of America is the national organization dedicated to leading the United Way movement to create long lasting community change by addressing the underlying causes of the most significant issues. Living united means being a part of the change. Give. Advocate. Volunteer. For more information about United Way, please visit: www.unitedway.org.

About Lilly

Lilly, a leading innovation-driven corporation, is developing a growing portfolio of first-in-class and best-in-class pharmaceutical products by applying the latest research from its own worldwide laboratories and from collaborations with eminent scientific organizations. Headquartered in Indianapolis, Ind., Lilly provides answers – through medicines and information – for some of the world's most urgent medical needs. Additional information about Lilly is available at www.lilly.com.